



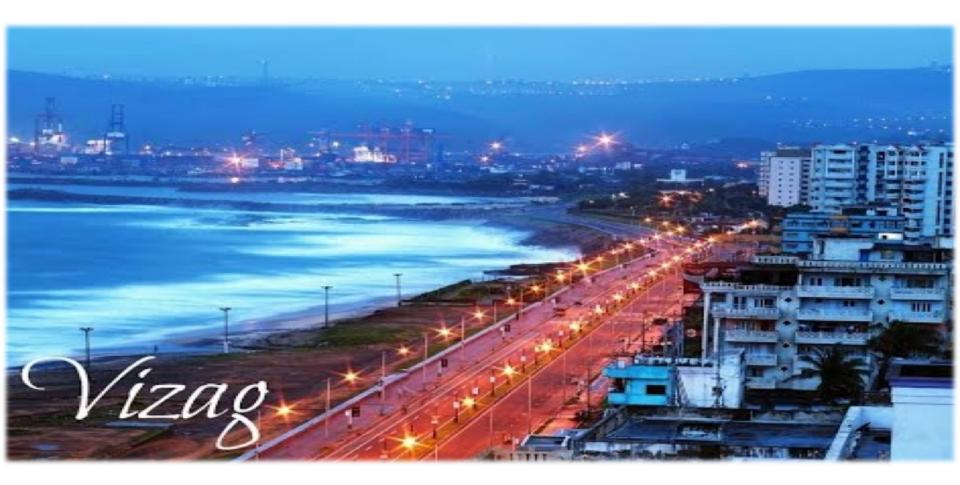
#### World Bird Strike Association Aviation Safety Conference, Vishakapatnam, 11<sup>th</sup> – 13<sup>th</sup> December 2017

#### Bhogapuram Airport land Acquisition Process, challenges & sustainable approaches

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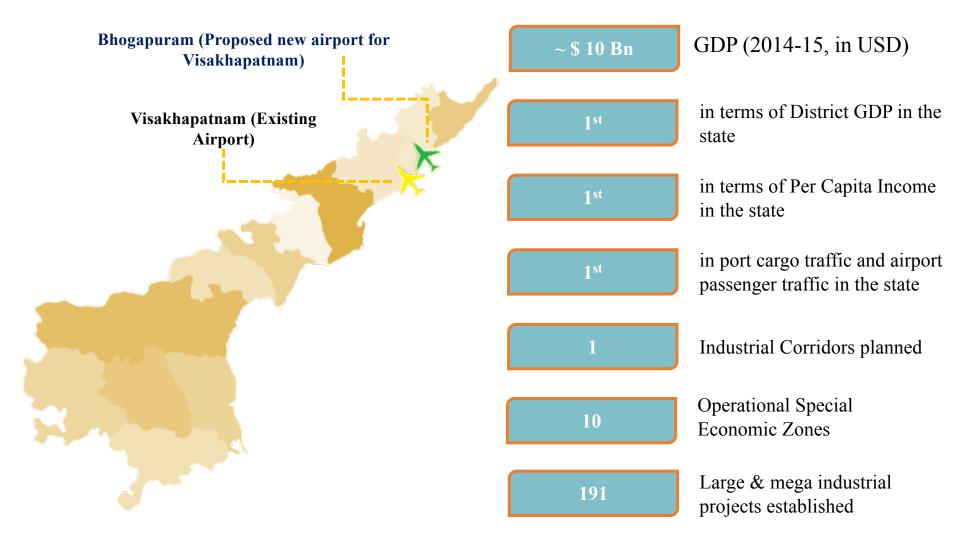


The major Aviation hub and one of the fastest growing cities in Andhra Pradesh

### Visakhapatnam City (Vizag) – Overview



Vizag is the commercial capital of the State and a cosmopolitan trade and cultural hub



### Driving Growth in Vizag

Strategic Projects which would ensure traffic growth at Vizag



#### World class Smart City



Chennai Bengaluru Industrial Corridor



Sagarmala



Vizag Chennai Industrial Corridor



East Coast 4-lane Beach Road (1,000 km)



Bhogapuram Greenfield Aerotropolis





## Airports in Andhra Pradesh and Civil Aviation Policy

#### Andhra Pradesh Civil Aviation Policy – 2015



To ensure robust growth of aviation sector in the State

| Andhra Pradesh<br>Regional Airport<br>Development Fund<br>(APRADF) | <ul> <li>APRADF to provide financial support for the development of regional airports</li> <li>The APRADF will be utilized to provide financial support for the development and operation of airports and/or to underwrite seats for commercial airline operations</li> </ul>  |
|--|--|
| Fiscal and other<br>Government support                             | <ul> <li>Land acquisition and pooling</li> <li>Viability Gap Funding (VGF) from State and Central Governments</li> <li>Incentives/reimbursements (underwriting seats, exemption from aeronautical tariffs, exemption from taxes and duties) to encourage development of airports and to encourage airlines to connect the cities of Andhra Pradesh</li> </ul>  |
| Tax incentives for<br>Ancillary<br>Infrastructure                  | <ul> <li>100% stamp duty and property tax reimbursement for aircraft MRO and air-cargo infrastructure like warehouses, air freight stations and processing facilities</li> <li>100% stamp duty and property tax reimbursement for aviation education, training institutes, (providing pilot, cabin crew, airport management, airline management and aircraft maintenance training) and flight schools with aircraft simulator</li> <li>Incentives to Aerospace &amp; Defense manufacturing, aerospace R&amp;D and services as per Industrial Policy</li> </ul> |

#### Andhra Pradesh Airports

#### Salient Features

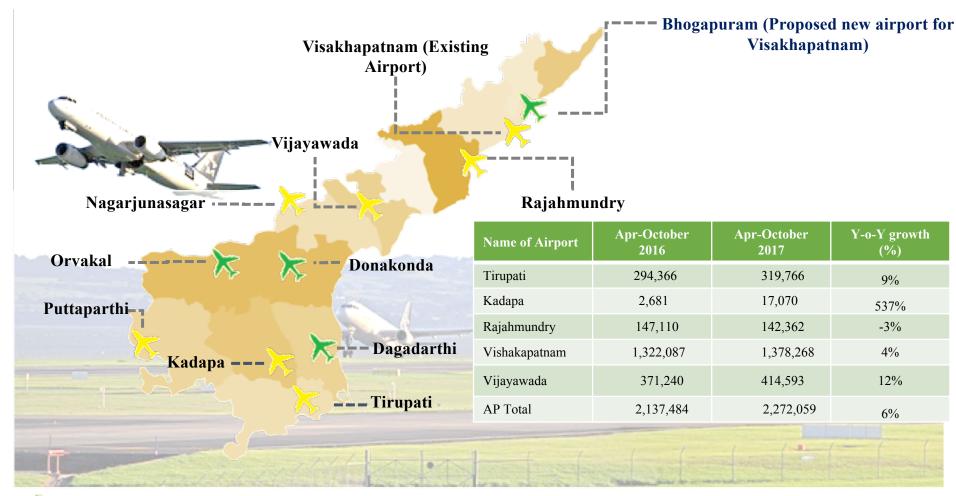
- Air Passenger Traffic growing at an average of 44% -One of the fastest in India
- Excellent air connectivity to all major Indian cities and metros
- > AP Airports are operated by all major Indian carriers
- International flights to Middle East and Far East from Vizag and more international flights planned from other AP Airports
- New Greenfield Airport projects underway in the state of Andhra Pradesh
- Expansion of current airports to support massive growth of civil aviation
- Several incentives from the GoAP to support civil aviation in the state of Andhra Pradesh





## Existing commercial and proposed airports in Andhra Pradesh





C Proposed Greenfield Airports

Existing Commercial Airports

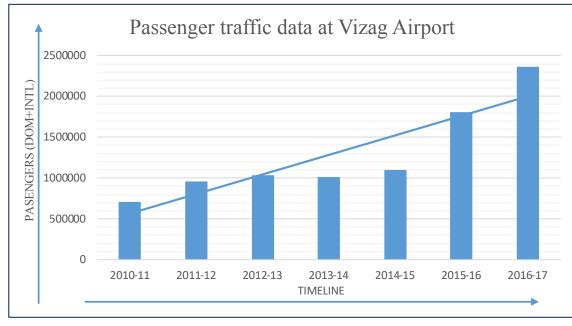
### Vizag – Existing Airport

Surpassed its design capacity and a new airport is required





- **Largest and busiest airport** in Andhra Pradesh
- □ Significant growth in the last decade, with the commencement of international flights to Dubai, Singapore and Kuala Lumpur
- Strategic locational advantage over many other airports in Southern India - shortest distance connecting to South East Asian destinations such as Bangkok, Singapore, Kuala Lumpur and Ho Chi Minh City



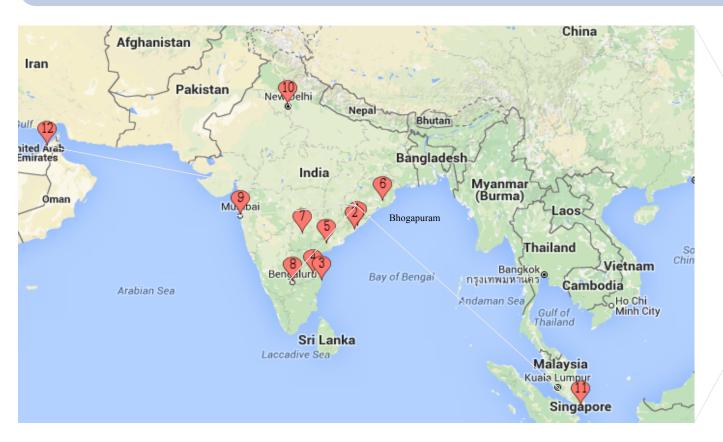






Strategic locational advantage

- GoAP plans to develop an International Airport in Bhogapuram to meet the future growth potential of Visakhapatnam, a fast-growing industrial city
- **Strategic locational advantage** over many other airports in Southern India shortest distance connecting to South East Asian destinations such as Bangkok, Singapore, Kuala Lumpur and Ho Chi Minh City

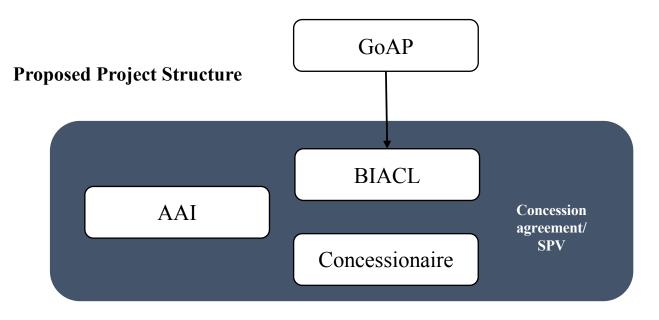


|    | Distance     | In km |
|----|--------------|-------|
| 1  | Bhogapuram   | 0     |
| 2  | Vizag        | 40    |
| 3  | Chennai      | 839   |
| 4  | Tirupati     | 803   |
| 5  | Vijayawada   | 387   |
| 6  | Bhubaneshwar | 382   |
| 7  | Hyderabad    | 657   |
| 8  | Bangalore    | 1,049 |
| 9  | Mumbai       | 1,380 |
| 10 | Delhi        | 1,742 |
| 11 | Singapore    | 2,905 |
| 12 | Dubai        | 3,000 |

Project Structure

Repting and

- **D** Planned to be developed as an aerotropolis in PPP mode
- **GoAP** has set up a SPV named Bhogapuram International Airport Corporation Limited (BIACL)
- **D** Post selection of Concessionaire, new SPV to be formed (as BIACL is holding SPV for other airports in AP too)
- **Existing airport in Vizag to be closed before commencement of ops in Bhogapuram**
- **GoAP to be given equity stake for land provided**



### Sustainable approach to project development



After detailed deliberations, State Government has decided to develop the proposed airport near Bhogapuram, keeping in view the following:

- ✓ Reduce resettlement cost / displacement of population
- ✓ Utilizing maximum Government land
- ✓ Avoiding approved residential layouts
- ✓ Avoiding built up areas / educational institute / resorts
- ✓ Avoiding forest land, estuary, river with back-water, mangrove and does not fall within any eco-sensitive zone.
- ✓ Avoiding CRZ area, and is more than 500m from the High Tide Line.



| PPP                      |   |  |
|--------------------------|---|--|
| Authority                | Bhogapuram International Airport Corporation Ltd – fully owned by GoAP  |  |
| Mode                     | Design, Build, Finance, Operate and Transfer (the "DBFOT")  |  |
|                          | Concession Details  |  |
| <b>Bidding Parameter</b> | Percentage of the annual Gross revenue from the 10 <sup>th</sup> anniversary of commercial operation date of the project till the end of concession period ( <b>Revenue Share</b> ) |  |
| Licence Fee              | Concessionaire to pay to Authority an annual licence fee of INR 20,000 per acre per annum incremented annually at 6%  |  |
| <b>Concession Period</b> | 40 years + Additional 20 years subject to terms and conditions of Concession Agreement  |  |
| Canaaity                 | Phase 1 – 6 mppa  |  |
| Capacity                 | Phase 2 – 18 mppa   |  |
| SCOD                     | 1095 <sup>th</sup> day from the Appointed Date shall be Schedule Completion Date for Phase I  |  |
|                          | Bid fees  |  |
| RFP cost                 | INR 1 Million in demand draft   |  |
| TEFR cost                | INR 0.1 Million in demand draft   |  |
| Bid Security             | INR 120 Million as a bank guarantee   |  |
| Performance<br>Security  | INR 480 Million as a bank guarantee within 60 days from signing the Concession Agreement  |  |

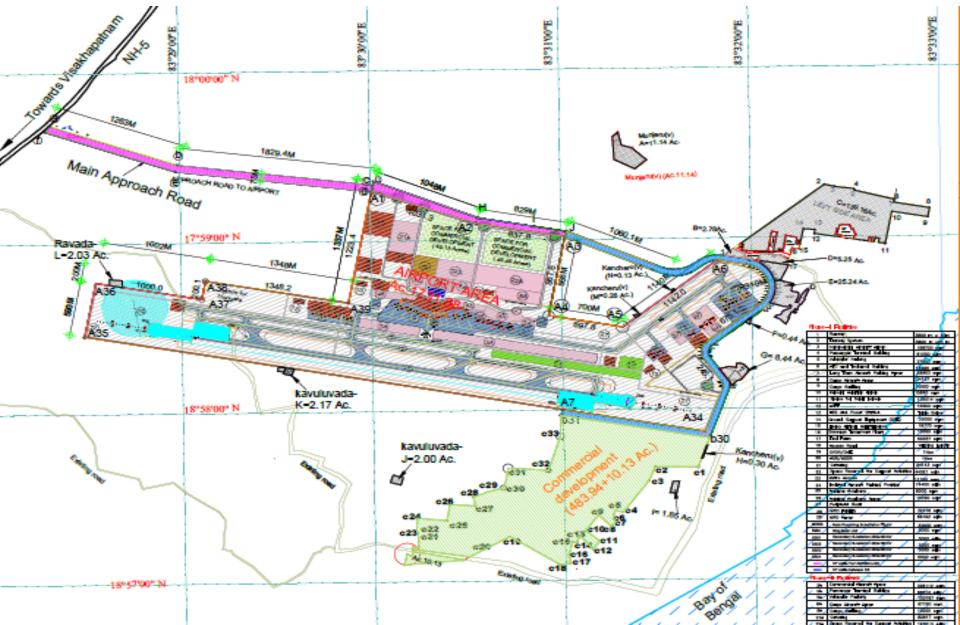


#### **Project details in brief:**

- Total land earmarked for the airport: 2702 acres
- Estimated Project Cost: Rs 2260 crore
- <u>Commercial development area:</u> 630 acres
- GoAP to hold equity of 26% in the Project and rest of 74% by developers
- <u>Aircraft category to be handled</u>: 4F compatible
- <u>Runway Configuration</u>: 10 28
- <u>Runway Length</u>: 3800 Mts x 45 Mts
- <u>Phase 1 Terminal Capacity</u>: 6.3 mppa (design year 2030)
- <u>Peak hour passengers</u>: 3457 (Phase 1)

Bhogapuram International Airport Conceptual Master Plan





#### Land Acquisition process



- Land acquisition in India is governed by the Right to Fair Compensation and Transparency in Land Acquisition, Rehabilitation and Resettlement Act, 2013 (LARR). Till 2013, land acquisition in India was governed by Land Acquisition Act of 1894.
- As per the Act, the union or state governments can acquire lands for its own use, hold and control, including for public sector undertakings and for "public purpose", and shall include the following purposes:
- 1. For strategic purposes relating to naval, military, air force, and armed forces of the Union, including central paramilitary forces or any work vital to national security or defence of India or State police, safety of the people;
- 2. For infrastructure projects as defined under the Act;
- 3. Project for project affected families;
- 4. Project for housing for such income groups, as may be specified from time to time by the appropriate Government;
- 5. Project for planned development or the improvement of village sites or any site in the urban areas or provision of land for residential purposes for the weaker sections in rural and urban areas;
- 6. Project for residential purposes to the poor or landless or to persons residing in areas affected by natural calamities, or to persons displaced or affected by reason of the implementation of any scheme undertaken by the Government, any local authority or a corporation owned or controlled by the State

### Key challenges in land acquisition



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#### **Challenges in land acquisition:**

- 1. Acquisition of private land, Rehabilitation and Re-settlement of displaced families
- 2. Timeline of land acquisition and quality of land in the project
- 3. Regulation, Policies and procedures.
- 4. Minimizing land acquisition cost as far as possible.
- 5. Avoiding villages / habited area to the extent possible

#### Split of land parcels for Bhogapuram Airport project development

| S. No. | Village       | Private land | Assigned land | Govt land | Total  |
|--------|---------------|--------------|---------------|-----------|--------|
| 1      | Kancheru      | 361.07       | 452.10        | 176.57    | 989.74 |
| 2      | Kavulavada    | 530.25       | 205.85        | 35.60     | 771.70 |
| 3      | Gudepuvalasa  | 464.49       | 136.90        | 94.92     | 696.31 |
| 4      | Ravada        | 43.61        | 23.33         | 16.56     | 83.50  |
| 5      | A. Ravivalasa | 32.04        | 1.18          | 5.99      | 39.21  |
| 6      | Savaravilli   | 11.22        | 0.00          | 0.20      | 11.42  |
| 7      | Kancherupalem | 0.00         | 6.90          | 90.10     | 97.00  |
| 8      | Munjeru       | 0.00         | 11.14         | 0.00      | 11.14  |
|        | Total         | 1442.68      | 837.40        | 419.94    | 2702   |

## Approach to land acquisition and sustainable project development

| S. No | Aspect                                 | Description   |
|-------|--|---|
| 1.    | Land use                               | <ul> <li>The identified land avoids forest land.</li> <li>Land is under Andhra Pradesh Government ownership, and some parts are private land. The project involves resettlement of the present occupants.</li> <li>The project site falls within the jurisdiction of the following nine villages, namely, Amatam Ravivalasa, Kongavanipalem, Munjeru, Savaravilli, Kancherupalem, Gudepuvalasa, Kancheru, Kavulavada, and Ravada</li> </ul> |
| 2.    | Re-settlement<br>and<br>Rehabilitation | <ul> <li>Five villages will be displaced namely, Kongavanipalem, Kancheru, Kavulavada, Gudepuvalasa and Ravada villages as per state government compensation provision.</li> <li>Appropriate R&amp;R plans are developed and implemented by concerned district authorities.</li> </ul>  |
| 3.    | Coastal<br>Regulation<br>Zone          | • The site is near the Bay of Bengal; however the nearest point of the boundary of proposed airport, from the high tide line is at minimum distance of 671m and thus <b>does not fall within the Coastal Regulation Zone (CRZ) notification</b>   |
| 4.    | Obstacle                               | • No man – made obstacles were seen at the site and in its periphery. The Approach for Runway is proposed at 100°-280° direction. The eastern approach is on the Bay of Bengal side and hence does not have any obstruction.  |
| 5.    | Water source<br>and demand             | • The project will utilize water supply from the Municipal Corporation. The daily consumption of water during operation phase will be about 1075.7 KLD of which 183.4 KLD will be fresh water and 892.2 KLD will be recycled water.   |

# Approach to land acquisition and sustainable project development

| S. No | Aspect  | Description   |
|-------|---|---|
| 6.    | Power supply<br>and back-up                                 | • HT External Electrification being, critical backbone in power supply, a system with high redundancy has been envisaged achieving high score on reliability indices like SAIDI (System Average Interruption Duration Index), SAIFI (System Average Interruption Frequency Index), CAIDI etc.   |
| 7.    | Sewerage<br>treatment<br>plant                              | • A sewerage treatment plant of MBBR technology shall be located near the eastern boundary of the airport. An area of 10,000 m2 has been earmarked in the master plan. The recycled water shall be utilized for flushing / landscaping etc.   |
| 8.    | Green building<br>at Bhogapuram<br>International<br>Airport | <ul> <li>By adopting passive design strategies like building profile and orientation, natural lighting and passive solar design lesser electricity will be consumed as compared to conventional buildings</li> <li>On-site energy generation through renewable energy utilization to cater to its energy needs.</li> <li>Solar PV panels can help generate electricity which can reduce the buildings dependence on grid power.</li> <li>To cater to the internal and external (landscape) water demands, wastewater recycling systems and rain-water harvesting systems will be adopted</li> </ul> |

# Approach to land acquisition and sustainable project development

| S. No | Aspect                         | Description  |
|-------|--------------------------------|--|
| 9.    | Water conservation             | • At the proposed airport, water will be conserved by utilizing treated waste water for flushing of toilets and for development of greenery and landscaping.   |
| 10.   | Rainwater<br>harvesting        | • Rainwater harvesting will be adopted at the proposed airport. During rains, rain water will be collected and stored in underground tank. Collected rain water will be used for greenery development/flushing purposes.   |
| 11.   | Environment<br>monitoring plan | <ul> <li>To monitor impacts on the surrounding environment and the effectiveness of mitigation measures during the construction and operation.</li> <li>To ensure that the environmental control systems are operating satisfactorily.</li> <li>To suggest ongoing improvements in management plan, if required, for subsequent effective monitoring.</li> </ul> |





## Thank You