









Overview: AOT in The Changing World of Aviation

The State of Aviation Industry

The COVID-19 Pandemic Crisis & Recovery

The 'New Normal' in the Aviation Industry

AOT Performance

Air Traffic fiscal year 2022

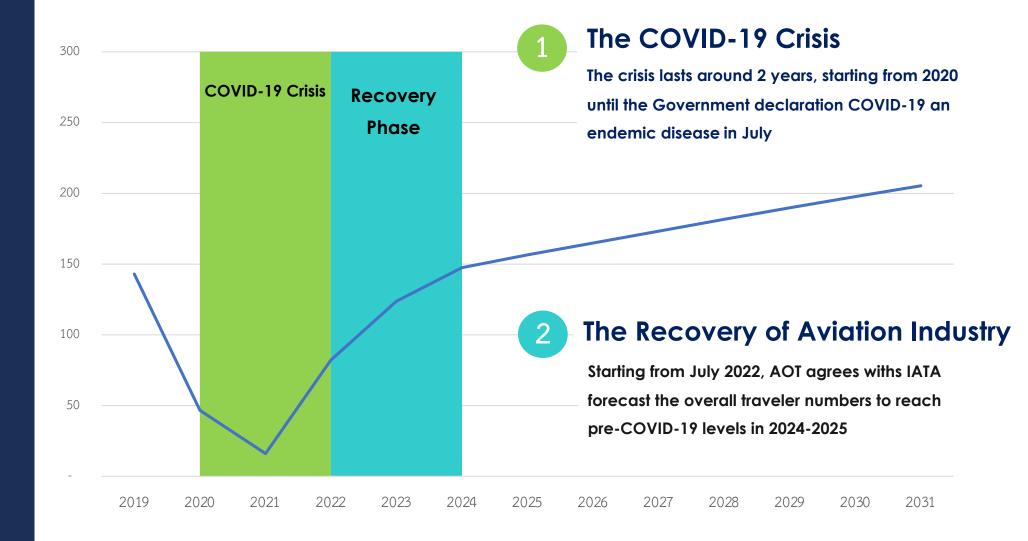
Prediction on Air Travel recovery

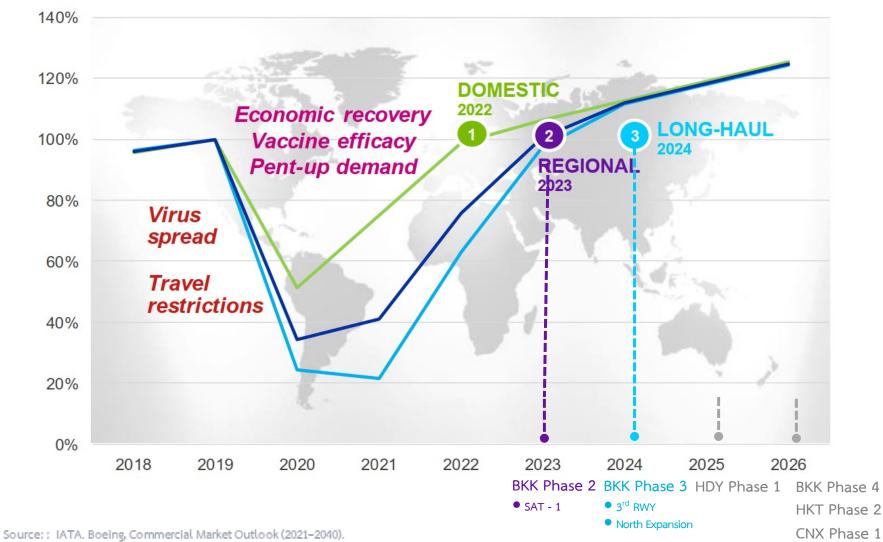
AOT Strategy

Strategic Objective

Digital Operation

The State of
Aviation
Industry





The 'New Normal' in the Aviation Industry









AOT

Performance

394,469 60.8%

> INTER 137,497 105.8% DOM 256,972 44.0%

46.69M 133.4%

INTER 13.90M 1364.9% DOM 32.79M 72.0%



1.23M 12.4%

INTER 1.20M 11.8% 27,027 43.2% DOM

AIR TRAFFIC (1 OCT 21 – 30 SEPT 22)

DMK

11,902

84,043

1.17M

10.97M

1,526

3,152

95,945

12.14M

DOM

INTER

DOM

DOM

BKK

188,259 107,919

65.9% 73.1%

57.1%

DOM 80,340

240.8% 20.34M INTER 10.59M DOM

1101.6% 9.75M 91.7%

1.20M 13.9% 1.19M

13.6% DOM 11,103 77.1%

47,629 161.0%

DOM 31,270

5.84M 214.0%

2.00M 3125.2% DOM 3.84M 113.6%

117.6%

INTER 3,228 191.6% DOM 3,192 73.2%

CNX

36.2% 317.5%

24.4%

69.3%

-79.6%

21086.7%

53.1%

-92.2%

-4.6%

87.8%

33,185 51.6%

DOM

32,358 47.9%

4.35M 73.6%

84,440 649438.5% 4.27M DOM 70.2%

44.2%

INTER 10 DOM 4,896 43.9%

HKT

CE

10,704 39.6%

DOM 10,697 39.5%

1.46M 64.6%

INTER 48 DOM 1.46M 64.6%

877 40.1%

INTER DOM 877 40.1%





INTER

DOM

38.6% 483 3350.0% 18,264 35.1%

2.56M

3,807

58.4%

32198.9% 54.9%

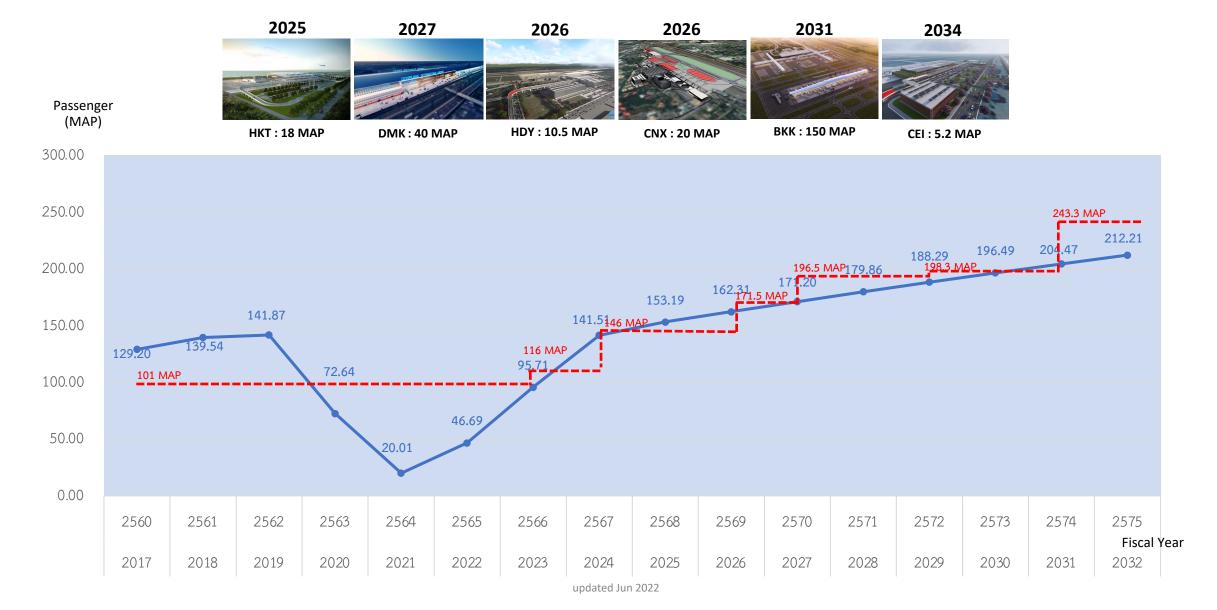
11.1%

INTER DOM 3,807 11.1%

57,169

2.50M

AOT Passenger Traffic Demand Forecast



AOT Strategy House (2566 - 2570)

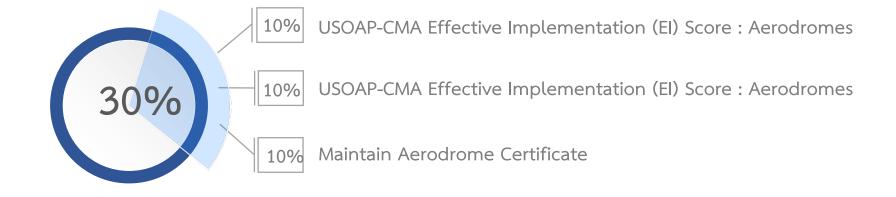
Sustainable Growth

ทอท. เป็นผู้ดำเนินการและจัดการท่าอากาศยานที่ดีระดับโลก การมุ่งเน้นคุณภาพการให้บริการโดยคำนึงถึงความปลอดภัย และสร้างรายได้อย่างสมดุล

Positioning **Destination & Connectivity Hub** Air Cargo Hub **Beyond International Standard New Business Development** with exquisite world class service and Logistic Park **G3** Financial **G1** Standards G2 Service Objective **S7 S2 S3 S6 S1 S5 S4 Business Airport Service** Non- Aeronautical **Airport Strategic Regional Hub Aeronautical** Intelligen1Service Development Capacity **Business Positioning Business** Database development and Developing International Business Airport Efficiency Airport management Regional hub and Increasing capacity to Commercial activities Airport Strategic Development Improvement support Travel & efficiency accommodate in passenger terminal **Positioning Revision** Tourism improvement passengers and flights Strategies Airport Strategic **Domestic Business Airports Capacity** Suvarnabhumi Airport Organizational Assets & land-use **Proactive Route** Positioning revision Development Enhancement becoming regional management Development management incompliance with cargo hub improvement **Aviation Standard Develop Digital Business models** Business partners and Social and Increase efficiency for Stakeholders Environmental New airports cooperation Sustainability improvement management in the Development future Foundation Safety & Security Human Resource Development / Human Resource Management Corporate Governance/Corporate Affairs Green Airport

KPI Execution 9

Strategic Objectives



Appraisal for operational standardization



AOT SMART AIRPORTS





Digital Airports

Key focus: Passenger

- Passenger satisfaction improvement
- Time management improvement
- Reduced airport congestion
- · Real-time flight information on hand



Digital Operation

Key focus: AOT Operation

- System Integration and display in one console (Dashboard)
- Realtime Operational Control, Easy for Airport management
- Reduce responding/Processing time
- Prediction and easy for resource planning



Digital Office

Key focus: AOT Staff

- Enable users to easily manage and update information.
- Workflow and personal works management and notification.
- Time management improvement, Staff efficiency improvement.



Digital Cargo

Key focus: Cargo management

- Free zone management improvement
- Advance access security (2 Factors authentication)
- Shipment management and tracking
- Reduce responding/Processing time



AOT Operation dashboard

Objective

- System Integration and display in one console
- Realtime Operational Control, Easy for business management
- Reduce responding time
- Real-time information

POC and finding best practice

Use case



Analytics



OPERATION

DASHBOARD



Stakeholder

Executive

Operation







Digital Platform M3 AOT Digital office

- Compatible with any device platform
- Active alert/notification
- Fully integration across systems





- Primary Front-end for AOT staff
- Personal information
- Things you see, Things you needed
- Single sign-on





Thank You